

# Jabra & Elmec

**About Elmec**: Elmec Informatica is a Managed IT Service Provider. For more than 50 years, it has been supporting companies on their journey towards the Digital Transformation by offering a wide range of services and solutions.

With a turnover of 129 million Euros, Elmec has ten offices in Italy and one in Switzerland, and employs a total of 700 staff.

Elmec Informatica's area of operation spans different sectors. As far as the Digital Infrastructure is concerned, it deals with Data Protection (TIER IV Data Centre, Hybrid Cloud, Private & Public Cloud and infrastructure solutions). In the case of the Digital Workplace, it operates based on solutions and services ensuring the productivity, security and compliance of all business devices.

When it comes to the internet, Elmec Informatica offers companies ultra-broadband connectivity on a shared or dedicated line, even where fiber is not accessible. Lastly, the company also operates in the Additive Manufacturing sector with solutions for professional and industrial 3D printing, redesign and engineering services.

The company boasts 2,600 certifications, a really varied customer portfolio and important partnerships with major suppliers in the sector.



# Relationship between Jabra and Elmec

Elmec Informatica chose Jabra because of the high level of audio performance offered by its solutions, as well as the comfort and ease of use. In addition to providing Jabra solutions to its customers, Elmec also chose Jabra headsets and speakers for its own staff to use, thanks to their quality and reliability.

# 90% of Elmec staff now use Jabra headsets and speakers for their daily work.

Jabra devices are being used by managers, account sales staff, technical specialists, and helpdesk operators. The staff use the Jabra headsets all day, and have positive feedback on their comfort and reliability.



# New collaborative project

The business objectives behind the new cooperation between Elmec Informatica and Jabra were to improve communication and cooperation between employees, especially during this period of hybrid working. In particular, the aim was to enhance the quality of communication using Jabra Evolve2 40, Jabra Evolve 65e and Jabra Engage 50 headsets.

"Jabra products have made it possible to overcome the problem of audio quality remarkably well, and also to ensure that employees can concentrate better and enjoy better noise isolation even in the open-plan spaces of the operational headquarters, notorious for being a very noisy environment" announced Mirco Pasqualin, Workplace Competence Center Specialist.

The Jabra headsets are designed to support the digital transformation of current work environments. The Evolve range supports the adoption of UC infrastructures, improving concentration, cooperation and flexibility. The Engage headsets are designed to enhance conversation quality for improved customer satisfaction.

The new headsets have met Elmec's business goals for the project and feedback from employees using the Jabra headsets has been extremely positive.

There was particular appreciation for the new Evolve2 40 headsets which feature angled earcups and noise insulating memory foam ear cushions to effectively block out external noise and maximize concentration.

The products being deployed are mainly used with Microsoft Teams and Cisco Jabber.

### **PRODUCTS INSTALLED**

## OBJECTIVES

- Improve communication and cooperation between employees.
- Increase sound insulation.
- Improve voice quality as perceived by customers.

### MAIN FEATURES



#### Jabra Evolve 65e

**200 headsets** specifically for the sales team

 Passive noise isolation with dual Bluetooth connectivity and busylight

#### Jabra Evolve2 40 and Jabra Engage 50

**400 headsets** specifically for the technical team

#### Jabra Evolve2 40

• Crystal-clear sound, noise isolation, superior comfort 37 hours battery life

#### Jabra Engage 50

• Wideband audio, 3-microphone system with noise cancellation, call analytics

#### Elmec & Jabra Case History A4

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